

Vendor Name	Product/Service	Posting Start Date	Posting End Date	Buyer's Initials
Mutualink	<p>Mutualink is the sole manufacturer, and distributor of the Mutualink Equipment quoted to the Osceola School District for the School Safety – RemoteView Project.</p> <p>Mutualink is the developer, manufacturer, and integrator of a peer-to-peer interoperable multimedia communications platform and the provider of the Interoperable Response and Preparedness Platform (IRAPP). Mutualink is a patented (48 Patents) internet protocol (IP) based interoperable multimedia communications sharing platform that connects disparate two-way radio, telephone, mobile phones, and video for real time collaboration. Mutualink is designed to provide pervasive, affordable, and scalable interoperable communications, and information sharing within, between, and among government agencies and other critical infrastructure resources.</p> <p>Mutualink was awarded both Designation and Certification from the U.S. Department of Homeland Security (DHS) under the SAFETY Act (Support Anti-terrorism by Fostering Effective Technology). Mutualink is the only multimedia interoperable communications product certified under the SAFETY Act and included on the “Approved Products List for Homeland Security.”</p>	01/24/2025	02/05/2025	IL



January 23, 2025

The School District of Osceola County
817 Bill Beck Blvd
Kissimmee, FL 34744

To Whom It May Concern:

Mutualink is the sole manufacturer, and distributor of the Mutualink Equipment quoted to the Osceola School District for the School Safety - RemoteView Project

Mutualink is the developer, manufacturer, and integrator of a peer-to-peer interoperable multimedia communications platform and the provider of the Interoperable Response and Preparedness Platform (IRAPP). Mutualink is a patented (48 Patents) internet protocol (IP) based interoperable multimedia communications sharing platform that connects disparate two-way radio, telephone, mobile phones, and video for real time collaboration. Mutualink is designed to provide pervasive, affordable, and scalable interoperable communications, and information sharing within, between, and among government agencies and other critical infrastructure resources.

Mutualink was awarded both Designation and Certification from the U.S. Department of Homeland Security (DHS) under the SAFETY Act (Support Anti-terrorism by Fostering Effective Technology). Mutualink is the only multimedia interoperable communications product certified under the SAFETY Act and included on the "Approved Products List for Homeland Security."

Please let me know if you have any other questions.

Best Regards

A handwritten signature in blue ink that reads "Dawn Odams Hannigan".

Dawn Odams Hannigan
Executive Director – Sales Operations
978-467-4721
dodams@mutualink.net

**THE SCHOOL DISTRICT OF OSCEOLA COUNTY, FLORIDA
PURCHASING
REQUEST FOR SOLE SOURCE APPROVAL**

The School District of Osceola County is bound by School Board policy to an open and competitive bidding process. To enforce this, the use of proprietary specifications and/or Sole Source purchases are normally not allowed. However, in some circumstances they may be justified, but there are a number of tests that must be passed first.

This is a Sole Source request for [list product or service]: To implement a real time emergency interoperable communications and information sharing solution to automate emergency and response with schools

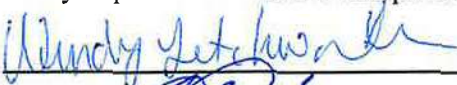

Supplier: Mutualink, Inc
 Supplier's full address: 1269 South Broad St, Wallingford, CT 06492
 Supplier's contact person: Jeff Kelly
 Supplier's phone #: 401-965-4832

In order to consider any request for Sole Source status, the following must be completed and submitted with the request:

1. Sole Source Letter from the supplier.
2. Cut Sheets and Specifications.
3. Written justification, to include responses to the following questions:
 - a. Is there truly only one vendor who is able to furnish the product or service? Does the supplier possess exclusive capabilities? What are they? Provide verifiable information.
 - b. Is there a lack of responsive competition for the product or service? Why? How have you verified this?
 - c. Is the product or service vital to the District? Why/How?
 - d. Is the product or service unique and easily established as one-of-a-kind? Why/How?
 - e. Can requirements be modified so that competitive products or services be used?
 - f. What would the user agency do if the product or service were discontinued?
 - g. Are there patented or proprietary rights that fully demonstrate:
 - i. A feature providing a superior utility not obtainable from similar products.
 - ii. Product availability from only one prime source and not merchandised through wholesalers, jobbers or retailers where competition could be encouraged?

The Purchasing Department will review the request and all the supporting information and make a determination. Sole Source requests, if accepted and approved, which have a dollar value exceeding the formal bid threshold may be submitted to the School Board for review and final, formal approval.

STATEMENT OF NEED: As requester, my recommendation for Sole Source is based upon an objective review of the product/service being required and appears to be in the best interest of the District. I know of no conflict of interest on my part or involved in any way with this request. No gratuities or favors have been accepted or have had any influence on my request to Sole Source this purchase.

Signature of Requester/Supervisor:  Date 1/24/25
 Signature of Principal/Director:  Date 1/28/25

Approved Not approved
 Purchasing Dept. Signature:

Cheryl Hood Digitally signed by Cheryl Hood
 Date: 2025.01.24 08:52:43 -05'00'